## **Summary P&L**

| Income                   | December | Jan -Dec 18                           |
|--------------------------|----------|---------------------------------------|
| Donations                | 3,585.57 | 41,407.33                             |
| Misc. Operating          | 175.21   | 1,226.51                              |
| Events Revenue           | -        | 16,724.00                             |
| Literature Revenue       | 524.65   | 21,776.11                             |
| Total Income             | 4,285.43 | 81,133.95                             |
| Cost of Goods Sold       | (421.68) | (16,654.05)                           |
| Gross Profit             | 3,863.75 | 64,479.90                             |
|                          |          |                                       |
| Expenses                 |          |                                       |
| Bank Charges             | 25.95    | 455.21                                |
| Printing Costs           | 230.00   | 3,276.04                              |
| Other Operating Exp      | -        | 96.24                                 |
| Events Expense           | 39.52    | 12,986.04                             |
| Insurance Exp            | 39.58    | 515.72                                |
| Office Supplies          | 118.01   | 1,819.86                              |
| Payroll Expense          | 1,770.84 | 23,353.97                             |
| Professional Fees        | -        | 500.00                                |
| <b>Utilities Expense</b> | 371.05   | 4,795.19                              |
| Rent Expense             | 890.00   | 10,680.00                             |
| Total Expenses           | 3,484.95 | 58,478.27                             |
| _                        |          |                                       |
| Total Operating Income   | 378.80   | 6,001.63                              |
| Sales Tax allowance      | 2.32     | 29.28                                 |
| Net Income               | 381.12   | 6,030.91                              |
|                          |          | · · · · · · · · · · · · · · · · · · · |